

FEATURE	Available in TESTDRIVE Implementation	Available for Self-Implementation	Available for Additional Cost
Automated activity logging	✓		
Automated emails	✓		
Buyer Hints	✓		
Call log - call result, subject, description	✓		
Call monitoring	✓		
Click-to-call/ad-hoc calls	✓		
Click-to-email/ad-hoc emails	✓		
Default reports	✓		
Email templates & snippets	✓		
Email tracking	✓		
Plays <small>(import of pre-built plays)</small>	✓		
Pre-recorded voice messages	✓		
Prioritize - sort and filter tasks	✓		
Reschedule (snooze) tasks	✓		
Schedule a call	✓		
Buyer Map	✓		
Smart Send	✓		
Data Verify	✓		
Social	✓		
Priority Scoring/Task Value	✓		
Calendaring <small>(only available for Office365 and Gmail)</small>		✓	
Call recording		✓	
Custom KPIs		✓	
Custom plays, email, or templates		✓	
Custom sorts		✓	
Leaderboards		✓	
Robots		✓	
Inbound call routing			✓
Local Presence			✓
Text messaging			✓